

International Comanche Society, Inc.
2019 Proposed
Budget

		2017 Budget	2017 Results	2018 Budget	Proposed 2019 Budget
Income					
40100 · Membership Income					
40106 · Membership Income		145,670.00	139,992.00	148,000.00	136,000.00
Dues Increase					6,000.00
Total 40100 · Membership Income		145,670.00	139,992.00	148,000.00	142,000.00
40190 · Donations					
40191 · CFF Donations from Members		1,500.00	1,688.00	1,000.00	1,700.00
Total 40190 · Donations		1,500.00	1,688.00	1,000.00	1,700.00
40200 · Advertising Income					
40201 · Display Ad		75,000.00	53,193.75	60,000.00	55,000.00
Adversting Increase					15,000.00
40202 · Classified Adv.		1,920.00	1,130.40	2,000.00	1,500.00
Total 40200 · Advertising Income		76,920.00	54,324.15	62,000.00	71,500.00
40300 · Inventory Sales				4,900.00	
40301 · V.P. Sale of Tips Manuals		960.00	1,150.00	0.00	1,800.00
40302 · V.P. Sale of Inventory Items		2,400.00	1,983.00	0.00	0.00
40303 · V.P. Sale of Creech Manuals		600.00	500.00	0.00	840.00
40304 · V.P. Sale of Flyer Magazines		360.00	131.80	0.00	100.00
40305 · V.P. Sale of Neubert Gear DVD		660.00	376.75	0.00	840.00
Total 40300 · Inventory Sales		4,980.00	4,141.55	4,900.00	3,580.00
40400 · Inv. Shipping & Handling Incom		720.00	521.08	800.00	
Handling					432.00
Shipping					882.00
40600 · Interest Income					
40601 · Fifth Third/Money Market		48.00	30.20	0.00	50.00
40602 · C.D. Interest		4,000.00	1,251.34	2,500.00	1,000.00
Total 40600 · Interest Income		4,048.00	1,281.54	2,500.00	1,050.00
40900 · Convention Income		0.00	4,156.56	0.00	0.00
41000 · Special Projects					
41002 · Sale of Killough Manuals		2,160.00	2,105.50	2,000.00	2,000.00
Total 41000 · Special Projects		2,160.00	2,105.50	2,000.00	2,000.00

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42500 · Miscellaneous Income	0.00	7.00	0.00	0.00
Total Income	235,998.00	208,217.38	221,200.00	223,144.00
Gross Profit	235,998.00	208,217.38	221,200.00	223,144.00
Expense				
60000 · Flyer Magazine				
60001 · Editor	34,200.00	34,200.00	32,200.00	34,000.00
60002 · Design & Printing	104,400.00	109,700.00	105,000.00	110,000.00
60003 · Postage/Domestic	8,400.00	7,320.59	8,000.00	7,300.00
60004 · Postage/ Canada	960.00	789.71	900.00	800.00
60005 · Postage/International	6,600.00	5,303.78	6,600.00	5,300.00
60006 · Flyer Advertising Commission	11,640.00	7,979.07	9,000.00	8,000.00
60009 · Adv. Invoicing & Postage	2,940.00	1,945.17	2,000.00	1,900.00
60011 · Freight	660.00	858.46	600.00	900.00
60015 · Technical Articles	5,100.00			
60017 · Email Flyer Announcements	660.00	1,354.48	600.00	1,400.00
Total 60000 · Flyer Magazine	175,560.00	169,451.26	164,900.00	169,600.00
60100 · Village Press Mgmt Expense				
60101 · Monthly Management	2,340.00	2,340.00	2,340.00	2,340.00
60102 · Marketing				
601021 · New Member Kits	1,320.00	1,722.00	1,500.00	1,700.00
601022 · FAA Promotional Mailings	1,800.00	1,212.70	1,000.00	1,200.00
Total 60102 · Marketing	3,120.00	2,934.70	2,500.00	2,900.00
60105 · Fulfillment Mgmt Services	7,104.00	7,008.36	7,000.00	7,000.00
60109 · Phone				
601091 · Phone Line	588.00	588.00	590.00	590.00
601092 · Phone call charges	2,100.00	1,256.00	1,400.00	1,300.00
Total 60109 · Phone	2,688.00	1,844.00	1,990.00	1,890.00
60110 · Weekly Synchronization	2,640.00	2,202.28	2,600.00	2,200.00
60111 · Classified Ad Processing	720.00	415.00	600.00	420.00
60112 · Bank Deposit Processing	480.00	480.00	700.00	480.00
60113 · Bookkeeping	2,400.00	2,880.00	2,000.00	2,900.00

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60114 · Postage	3,000.00	2,709.49	3,200.00	3,200.00
60115 · Fulfillment/Admin Storage	600.00	202.50	300.00	300.00
60117 · Renewal Email Blast	72.00	548.18	400.00	400.00
Total 60100 · Village Press Mgmt Expense	25,164.00	23,564.51	23,630.00	24,030.00
60200 · Tribe Dues Rebates	4,500.00	4,295.00	4,000.00	4,000.00
60300 · Cost of Items Sold				
60301 · Inventory Items Cost	1,110.00	2,676.48	3,000.00	0.00
60301 · Inventory write off	0.00	7,751.45	0.00	0.00
60302 · Cost of Tips Manuals	396.00	819.46	400.00	960.00
60304 · Cost of Creech Manuals	240.00	272.43	100.00	168.00
60305 · Storage	420.00	216.00	400.00	0.00
60306 · Product Shipping	924.00	314.38	700.00	882.00
60307 · Neubert Gear DVD	552.00	680.00	500.00	480.00
Total 60300 · Cost of Items Sold	3,642.00	12,730.20	5,100.00	2,490.00
62000 · Bank Charges				
62001 · Service Charges	0.00	15.50	0.00	0.00
62002 · Credit Card Fees	1,392.00	1,393.58	1,300.00	1,300.00
62003 · Pay Pal Fees	2,100.00	2,074.03	2,200.00	2,200.00
62005 · Square Inc fees	0.00	84.98	0.00	100.00
Total 62000 · Bank Charges	3,492.00	3,568.09	3,500.00	3,600.00
63000 · Insurance & Bonds				
63001 · Treasurer Bond	187.00	187.00	187.00	187.00
63002 · D & O Insurance	1,312.00	1,687.00	1,312.00	2,000.00
Total 63000 · Insurance & Bonds	1,499.00	1,874.00	1,499.00	2,187.00
63400 · Events				
63401 · Oshkosh AirVenture				
634011 · Tent & Space	5,000.00	2,735.17	3,500.00	
Tent for Current Year (2019)				1,800.00
Space Rent to EAA for following Year (2020)				3,500.00
634012 · Marketing Materials	180.00	310.65	100.00	500.00
634017 · Travel		782.79		0.00

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634018 · Meals&Entertainment		253.54		100.00
634013 · Refreshments	160.00	120.58	1,000.00	400.00
634015 · Shipping	140.00			100.00
634014 · Misc	100.00	243.49	100.00	200.00
Event Insurance				
Storage				250.00
CFF Contribution				-1,500.00
Vendor Contributions				-1,000.00
Total 63401 · Oshkosh AirVenture	5,580.00	4,446.22	4,700.00	4,350.00
63402 · AOPA Fly-Ins	2,500.00	668.64	1,400.00	
Extra Plane Fees				1,100.00
Shipping				200.00
Marketing Materials				200.00
Refreshments				200.00
Total AOPA Fly Ins				1,700.00
Total 63400 · Events	8,080.00	5,114.86	6,100.00	6,050.00
63500 · Special Expense				
63502 · Board Meeting Expense	150.00	75.89	0.00	150.00
63507 · ICS Marketing Projects	500.00	293.97	250.00	200.00
63508 · Miscellaneous Special Projects	0.00	220.00	200.00	200.00
63509 · Outgoing Presidents Gift	150.00	225.00	0.00	200.00
63511 · Member Enhancement	1,000.00	940.00	1,000.00	1,000.00
Total 63500 · Special Expense	1,800.00	1,754.86	1,450.00	1,750.00
63600 · Tech Support Projects	0.00	180.00	0.00	0.00
64000 · Professional Expense				
64001 · Accounting			0.00	1,100.00
64002 · Legal Expense	0.00	500.00	0.00	1,000.00
Total 64000 · Professional Expense	0.00	500.00	0.00	2,100.00
67000 · Web Site Operation				
67001 · Website General Operations		775.20	600.00	800.00
67002 · Website Consultant	3,600.00	4,840.00	1,200.00	4,200.00

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Total 67000 · Web Site Operation	3,600.00	5,615.20	1,800.00	5,000.00
69000 · Other Business Expense				
69001 · Misc. Business Expense	600.00	556.30	100.00	500.00
69002 · Licenses & Fees	90.00	40.00	40.00	40.00
69003 · Officer Administrative Expense	280.00	0.00	60.00	100.00
Total 69000 · Other Business Expense	970.00	596.30	200.00	640.00
69600 · Taxes				
69601 · Federal Income Tax	0.00	381.00	0.00	0.00
Total 69600 · Taxes	0.00	381.00	0.00	0.00
69700 · ICS Charitable Donations				
69701 · Donations to CFF	0.00	1,627.00	0.00	1,700.00
69702 · ICS Other Donations	0.00	200.00	0.00	0.00
Total 69700 · ICS Charitable Donations	0.00	1,827.00	0.00	1,700.00
Total Expense	228,307.00	231,452.28	212,179.00	223,147.00
Net Income	7,691.00	-23,234.90	9,021.00	-3.00