

**ICS – THE FIRST STEP TO  
THE NEXT 50 YEARS**

# ICS IS CURRENTLY STRONG

- Wise leadership has positioned ICS to take the next steps.
- ICS has a recognized brand.
- ICS has a cash reserve.
- ICS has a vastly improved website.

# THE REALITIES

- ICS is not growing
- 2000 TO 2500 Comanche owners do not belong to ICS.
- Younger owners are more focused on type support than social gatherings.
- The fleet faces significant challenges going in the coming years

**THE PROBLEM WITH BEING  
ON TOP IS THAT IT IS EASY  
TO GO DOWNHILL**

# CHALLENGES AHEAD

- Very Limited Manufacturer Support.
- STC's Being Abandoned.
- Aging Aircraft
  - Cracked Horns.
  - Cracked Rudder Hinge Brackets.
  - Cracked False Spars.
  - Cracks in Wing Skins.
  - Worn Out Landing Gear Components.

# CHALLENGES AHEAD, Cont.

- Aging Gurus.
  - Bob Webber is 70.
  - Han's has Given Notice of Retirement in 5 years.
  - Denny Haskins is Really Old.
- More Complicated Regulatory Environment.
- Field Approvals More Difficult.
- 43.13-1B More Restrictive.
- FAA More Enforcement Oriented.

**YOUNGER MEMBERS WANT  
TYPE SUPPORT**

# YOUNG MEMBER ADVISORY COUNCIL CONCERNS

- Parts Availability
- Online Access to Information
- Lack of Long Term Focus on Airworthiness
- Limited Operational Training
- Magazine too Focused on Social Concerns.

# YOUNG MEMBER ADVISORY COUNCIL SUGGESTIONS

- Implement Wikipedia Style Tech Support Library.
- Increase Availability of Tech Support Contacts.
- Schedule more Operational Training Seminars or Fly Outs.
- Organizational Focus on Parts Availability
- Raise Dues or Reduce Magazine to Pay for Improved Type Support.

**CHANGE IS REQUIRED TO  
SURVIVE LONG TERM**

**SUBSTANTIAL  
IMPROVEMENTS IN TYPE  
SUPPORT REQUIRE THE  
EFFORT OF THOSE  
POSSESSING EXPERTISE**

**A TECHNICAL  
COORDINATOR, overseen  
by a TECHNICAL  
OVERSIGHT COMMITTEE, is  
the solution**

**THE ONLY QUESTION:  
HOW TO FUND IT?**

# TECHNICAL OVERSIGHT COMMITTEE

- Composed of Five Members providing technical, business, and web know-how.
- TOC sets goal and priorities.
- TOC responsible to the BOD.
- TOC makes recommendations to the BOD.
- TOC supplements the Technical Director in providing assistance to the members.
- TOC is responsible for industry liaison.

# **TECHNICAL COORDINATOR**

## **PROVIDES THE TIME THAT**

## **VOLUNTEERS LACK**

- Responsible to the TOC to carry out the goals and priorities in furtherance of fleet airworthiness.
- Works to centralize and place online the collective knowledge regarding Comanche maintenance and operation.
- Works with TOC to develop sources of supply for critical components.

# TECHNICAL COORDINATOR (Cont.)

- Provides online, email, and telephone support to members and maintenance personal.
- Works with the TOC to obtain necessary approved data.
- Develops training materials and gives seminars in conjunction with CFF.

# TECHNICAL COORDINATOR QUALIFICATIONS

- **REQUIRED:**

- Strong Comanche maintenance experience.
- Technical writing ability.
- Overall good communications skills

- **DESIRED:**

- Demonstrated ability to teach.
- Established credibility with ICS members.
- Inspection Authorization or Engineering Credentials

**HIRING A TECHNICAL  
COORDINATOR REQUIRES  
\$50 – \$100K a Year**

# POTENTIAL FUNDING SOURCES

- Raising Dues.
- Reducing Magazine Expenses.
- Increased Membership.
- Pay for Play Options
- CFF Contributing for Seminars.
- All of the Above.

**NUMEROUS INITIAL  
FUNDING SCENARIOS  
AVAILABLE – THESE CAN  
BE TWEAKED OVER TIME**

# POSSIBLE STARTING POINTS

- Go all Electronic with the Magazine
  - Yields Enough Funds Even with Significant Loss of Membership.
- Raise Dues to \$99 per Annum.
  - Yields Enough Funds if no Significant Loss of Membership.
- Reduce Frequency of Publication to Quarterly.
  - If Membership Increases, Frequency can Increase

# POSSIBLE STARTING POINTS (Cont.)

- Raise dues \$25 per annum and return to a less expensive style of magazine.
- Ala Carte Pricing where extra is paid for the printed magazine.
- **Any combination of the above.**

**LET'S MAKE A DECISION**

**CHOOSE A DOOR**

**DETAILS SUBJECT TO A  
LATER VOTE**

# DOOR/OPTION #1

Do Nothing at this Meeting, i.e.  
table the issue.

# DOOR/OPTION #2

Approve a motion to form a Technical Oversight Committee with the instructions to develop a detailed proposal to implement the plan to contract with a technical coordinator with a defined set of goals and priorities for technical support.

# DOOR/OPTION #3

Put the issue on the ballot for the membership at the general meeting in San Diego